

# GOVERNMENT CONTRACTING SERIES

OUR MOST POPULAR COURSE IS BACK IN APRIL!

If you are interested in selling to the federal government, this series is a favorite for our clients! Through 3 separate classes, you can take part in activities, study cases and special projects as you gain an in-depth understanding of the Government Procurement process. At the end of the third class, you will receive a certificate of completion!

## The topics for the course include, but are not limited to:

- ▶ Government Certifications and Available Programs
- ▶ Marketing to the Government
- ▶ State and Federal Regulations
- ▶ Bidding and Solicitations
- ▶ Federal Procurement Process

SPACE IS LIMITED:  
**DON'T MISS OUT!**

REGISTRATION IS \$25.00 PER PERSON:

[WWW.RCCDPAC.COM/SERIES/](http://WWW.RCCDPAC.COM/SERIES/)



**CLASS SCHEDULE:** *Each class starts at 8:30 AM and ends at 12:30 PM in the afternoon.*

Class 1: Tuesday, April 9th 2019 | *Selling to the Government*

Class 2: Tuesday April 16th, 2019 | *Federal Contracting: The Basics*

Class 3: Tuesday, April 23rd, 2019 | *Understanding the Procurement Process*

**RCCD**

**RIVERSIDE COMMUNITY  
COLLEGE DISTRICT**

**PROCUREMENT TECHNICAL ASSISTANCE CENTER**